



TIL-AQUA HATCHERY CONCEPT

Factsheet 00002: Ordering

1 Ordering

1.1 Intro

This Factsheet provides information on the procedure of ordering Til-Aqua International tilapia. An overview is given for the various options of tilapia and their characteristics. The process of placing the actual order is described and additional costs that can come with the order are discussed.

1.2 Procedure

A decision has to be made on which fish are required. This is based on the market, the purpose of the fish and the availability for certain parts of the globe. After this decision has been made, an order can be placed to request a proforma Invoice to get an impression of total costs.

1.2.1 Choosing required fish

To decide which type of fish are required, please consider the following options.

1.2.1.1 *Two strains*

Choose between the two strains that are available at Til-Aqua:

- Til-Aqua Silver
- Til-Aqua Red

This choice should be based on the market's demand. More information on both strains can be found in the Factsheets on each strain.

1.2.1.2 *Two purposes*

After choosing a strain, the purpose of the fish needs to be determined; growing or breeding. For growing (fattening), go for Til-Aqua NMT fry. For breeding, go for Til-Aqua Broodstock. For an overview of the transport requirements, see figure 1.

Natural Male Tilapia (NMT) fry

The NMT fry are normally shipped by air when between 3 and 14 days old.

They then vary from 0.012 to 0.025 grams per piece.

Approximately 200 grams of fry can be packed in one box.

From time to time 'larger' fry are available; i.e. maximum of 0.3 grams each.

You can always check for your specific request.

Minimum order size for swim-up fry is €250.

Prices vary on size of the fish, size of the order and order frequency.

Broodstock

Til-Aqua International also ships Broodstock.

Broodstock is shipped per 'Set' of 1 YY male together with 7 Mixed Sex fish.

Broodstock is shipped when approximately 35 days old.

The YY fish and Mixed Sex fish have to be kept separately and grown till maturity.

The Mixed Sex fish can then be sexed i.e. separate males and females by stripping.

With an expected 50/50 ratio, each set should contain at least 3 females.

Each 3 females can be used in the breeding program together with 1 YY male.

Minimum order size for Broodstock is 25 Sets.

Prices vary size of the order and order frequency.

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	Age	Size	Selling unit	Units per box (max)	Minimum order
<u>NMT fry</u>	3 days up to 5 weeks	0.012 grams up to 0.3 grams	1 XY fry	10.000 fry	€250.00
<u>Broodstock</u> <i>(not available in Europe)</i>	4 weeks	0.2 grams	1 Set: 1 YY + 7 M.S.	50 Sets	25 Sets

Figure 1. Overview of transport requirements for Til-Aqua NMT Fry and Til-Aqua Broodstock.

1.2.2 Placing the order

Please send an email to info@til-aqua.com with the actual order:

- Strain; Til-Aqua Red or Til-Aqua Silver
- Product; NMT fry or Broodstock
- Number of fish, possibly frequency of ordering
- Size of the fish (weight)
- Date for which you are able to receive the fish
- Full address of the consignee
- (Mobile) telephone number for airway company to confirm receipt
- Your VAT-number (in case within European Union)

Once all details are complete a proforma Invoice is sent. When an agreement is reached, Til-Aqua International will check on planning and availability to set a planned transport date. Til-Aqua International will start the procedure to get all documentation in place.

To obtain the documents approximately 3 days are needed. If an Import Permit is requested by the authorities at the customer's location, some of these documents might be required well in advance.

Once all required documents are in place and the wire transfer has been received, the fish will be packed and shipped.

1.3 Additional information

1.3.1 Additional costs

1.3.1.1 Packing:

€30.00 per polystyrene box; dimensions 60*40*35 (see figure 2). One box contains two plastic bags with a maximum of 5000 fish each.



Figure 2. Polystyrene box.



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1.3.1.2 *Documentation*

The required documents differ per country, please inform with local authorities:

Health Certificate	-	€ 250.00
Veterinarian declaration	-	€ 35.00
Certificate of Origin	-	€ 50.00
Administration costs (bank costs, documents, etc.)	-	€ 50.00
TRACES Notification document (only within European Union)	-	€ 10.00

1.3.1.3 *Transport*

Til-Aqua International tilapia can be shipped either by plane or by car. When shipping by plane, transport costs vary per destination and the number of boxes. Not every flight are applicable for animal transport; our agent will check for the optimal flight according to price as well as duration.

For customers nearby, fish can be shipped by car as well. For small orders it is not feasible for Til-Aqua International to deliver the fish with the company van. In this case, the customer should pick up the fish at the facilities in Someren. For larger orders, Til-Aqua can deliver the fish; a rate of €0.75/km is calculated.

1.3.2 **Survival**

During transport, the fish can survive over 48 hours after packing, which is normally far longer than the trip from Til-Aqua International to the destined customer. Obviously, transport circumstances related to the boxes can affect this duration positively as well as negatively.

In the unexpected case the fish appear dead on arrival, Til-Aqua International policy is to replace the fish for free, documentation and transportation costs are borne by the customer.

See also: [Til-Aqua's General terms and conditions of sale and delivery](#)

Note: Prices per 26-12-2017 and the mentioned prices may be subject to changes. Always check the proforma invoice!