

with *your remote business partner!*

WHY your own remote business partner?

+ **GET STARTED or GET BETTER**

- Check business plan and production strategy
- Coaching during start-up the hatchery
- Coaching during starting up production facility

+ **GET EXPERIENCE - Annual Affairs**

- Production target and schedule
- Budgeting
- Suppliers and purchasing strategy
- Research, improvement and optimization
- Genetic program
- Maintenance and replacement

+ **GET SUPPORT - Monthly Affairs**

- Planning productions, deployment & harvest
- Technical operating results
- Registrations and evaluation results
- Animal health research

+ **URGENT ISSUES**

- Guidance on operational questions
- Emergency assistance
- Evaluation of abnormal fishing behavior
- Water quality corrective measures
- Helpline deviating situations technology and environment

OUR Specialists

The TEC has a wide range of specialized professional advisory services on all aspects of Tilapia Farming

+ **Eric Bink (MSc Aquatic ecology)**

- Hatchery design, Hatchery management, Genetics
- Aquatic Ecology

+ **Frans Aartsen (MSc Aquaculture)**

- Farm design and set-up - all types
- Infrastructure advice and site studies
- Performance analyses
- Business planning and analyses
- Feed and feed formulation
- Market studies and quality standards (ISO, GlobalGap, ASC)
- Supply chain management

+ **Jeroen Schuphol (MSc Aquaculture)**

- Hatchery design, set-up and management
- Performance analyses - improvement plans
- Breeding programs for genetic improvement
- Hatchery support and interim management

+ **Hanneke van den Dop (Veterinarian)**

- Tilapia diseases
- Fish welfare
- Bio-security
- Health certificate preparation (Dutch government)

+ **Our International network**

- Esteemed tilapia experts
- Covering all continents

How TEC can be of benefit for your company?

- 🔴 You want to grow your business quickly and you are looking for additional expertise
- 🔴 You are experiencing persistent problems and you need help
- 🔴 You are looking for independent advice

What brings an experienced partner?

- 🔴 It is not easy to find a collaborator with years of experience in modern tilapia farming
- 🔴 TEC offers quick, flexible and easy deployment of experienced specialists
- 🔴 A team of specialists from different disciplines
- 🔴 Interactive sessions

A Remote Partner?

- 🔴 The partner works online
- 🔴 It is location independent
- 🔴 Costs are significantly reduced - No traveling, No housing

How it works?

- 🔴 You explain us your needs
- 🔴 We make, together with you, a work plan

What do you need?

- 🔴 A reliable internet connection
- 🔴 We prefer MS Teams but other another app can be discussed
- 🔴 You speak English or French

Our Targets

- 🔴 Tilapia farms from medium size (> 50 MT)
- 🔴 Investors
- 🔴 Government agencies
- 🔴 Institutes
- 🔴 Projects

Our packages - Can be adapted to needs – Online - Onsite

Partnering with 1 company:

- Hatchery management
- Genetics - Tilapia Improvement Program
- Bio-Security

Training sessions (Basic + Advanced)

- Hatchery Training
- Bio-Security + disease management training
- Farm training

On-Growing (RAS, CAGES, PONDS)

- Farm management
- Disease management

Long Term support (Weekly/Biweekly/Other)

- 3 Months
- 6 Months
- 12 Months