

## Being in no time a specialist

## with your remote business partner!

# WHY your own remote business partner?

#### + GET STARTED or GET BETTER

- Check business plan and production strategy
- Coaching during start-up the hatchery
- Coaching during starting up production facility

#### + GET EXPERIENCE - Annual Affairs

- Production target and schedule
- Budgeting
- Suppliers and purchasing strategy
- Research, improvement and optimization
- Genetic program
- Maintenance and replacement

#### + GET SUPPORT - Monthly Affairs

- Planning productions, deployment & harvest
- Technical operating results
- Registrations and evaluation results
- Animal health research

#### + URGENT ISSUES

- Guidance on operational questions
- Emergency assistance
- Evaluation of abnormal fishing behavior
- Water quality corrective measures
- Helpline deviating situations technology and environment

### **OUR Specialists**

The TEC has a wide range of specialized professional advisory services on all aspects of Tilapia Farming

#### + Eric Bink (MSC Aquatic ecology))

- Hatchery design, Hatchery management, Genetics
- Aquatic Ecology

#### + Frans Aartsen (MSc Aquaculture)

- Farm design and set-up all types
- Infrastructure advice and site studies
- Performance analyses
- Business planning and analyses
- Feed and feed formulation
- Market studies and quality standards (ISO, GlobalGap, ASC)
- Supply chain management

#### + Jeroen Schuphol (MSc Aquaculture)

- Hatchery design, set-up and management
- Performance analyses improvement plans
- Breeding programs for genetic improvement
- Hatchery support and interim management

#### + Hanneke van den Dop (Veterinarian)

- Tilapia diseases
- Fish welfare
- Bio-security
- Health certificate preparation (Dutch government)

#### + Our International network

- Esteemed tilapia experts
- Covering all continents

#### How TEC can be of benefit for your company?

- You want to grow your business quickly and you are looking for additional expertise
- You are experiencing persistent problems and you need help
- You are looking for independent advice

#### What brings an experienced partner?

- It is not easy to find a collaborator with years of experience in modern tilapia farming
- TEC offers quick, flexible and easy deployment of experienced specialists
- A team of specialists from different disciplines
- Interactive sessions

#### A Remote Partner?

- The partner works online
- It is location independent
- Costs are significantly reduced No traveling, No housing

#### How it works?

- You explain us your needs
- We make, together with you, a work plan

#### What do you need?

- A reliable internet connection
- We prefer MS Teams but other another app can be discussed
- You speak English or French

#### **Our Targets**

- Tilapia farms from medium size (> 50 MT)
- Investors
- Government agencies
- Institutes
- Projects

#### Our packages - Can be adapted to needs - Online - Onsite

#### Partnering with 1 company:

- Hatchery management
- Genetics Tilapia Improvement Program
- Bio-Security

#### Training sessions (Basic + Advanced)

- Hatchery Training
- Bio-Security + disease management training
- Farm training

#### **On-Growing (RAS, CAGES, PONDS)**

- Farm management
- Disease management

#### Long Term support (Weekly/Biweekly/Other)

- 3 Months
- 6 Months
- 12 Months